

American Journal of Humanities and Social Sciences Research (AJHSSR)

e-ISSN :2378-703X

Volume-5, Issue-8, pp-177-191

www.ajhssr.com

Research Paper

Open Access

THE MEDIATING ROLE OF PROFITABILITY ON THE RELATIONSHIP *FREE CASH FLOW* AND *LEVERAGE* ON STOCK PRICING (Case Study on Manufacture Company, SubSector of Consumer in 2016 - 2019)

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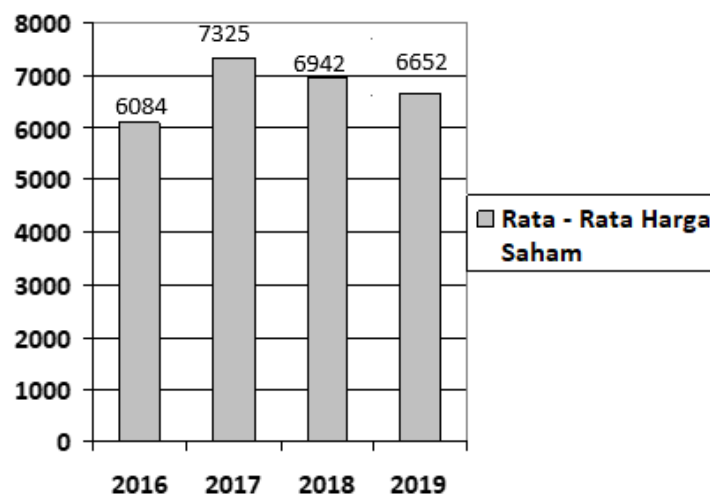
ABSTRACT: This study aims to examine the effect of profitability as an intervening in the influence of the free cash flow and leverage on stock pricing. As well as the direct effect of Leverage, profitability and free cashflow to stock pricing. This study uses a path analysis model and polling data from on 51 companies of various manufacture consumer good subsectors on the Indonesia Stock Exchange (IDX), over a period 3 years 2016 – 2019, The result of this study is free cashflow and leverage had no effect on stock prices and free cashflow had a significant positive effect on profitability, leverage had no effect on profitability, profitability had a significant positive effect on stock prices. we take path analyses to find out the whether profitability could be the mediating variable of free cashflow and leverage on stock prices hence the result has found that the variabel is unable to mediate the effect of free cashflow and stock prices.

Keywords - *free cashflow, leverage, profitability and stock prices*

I. INTRODUCTION

During the last few years investing in stock market has become recent trends among the beginner investor and investing has been alternative to earn the passive income. Tandelilin (2017:2) stated that Investing is diverting resource in the present to gain future profits. Indonesian government nowadays tried promoting Gen X generation to invest in stocks beside let the money growth in saving account, the programs aim to help company to earn more operational capital resources that help company expansion. Jogiyanto (2017:180) found that stock price usually used to value the company net value, the higher stock price the higher company net value would be and vice versa. The goal of starting a business is to maximize the company's worth. Decisions taken by company management refer to the main goal of maximizing the value of the company or the value of the firm (Asri, 2013). Maximizing the value of a company also means maximizing the welfare of shareholders, According to the theory of the firm, one of the company's purposes is to maximize the owner's or shareholders' wealth through boosting the company's worth (Hermuningsih, 2013). The valuation of a company is represented in its share price over a period of time, which is linked to investors' assessments of the firm's success rate. The company's value is critical since a high value will result in high shareholder satisfaction (Brigham, 2013)

This research was conducted in manufacturing companies listed on the Indonesia Stock Exchange (IDX). The manufacturing industry in Indonesia is one of the industries with great potential. The potential of Indonesian manufacturing companies shows a good level stocks prices and is a source of profit. A description of profitability, company value and number of shares outstanding on companies listed on the Indonesia Stock Exchange (BEI) from 2016 - 2019



Sumber: www.idx.co.id, 2020

Picture 1. Average Price of Manufacture company stock prices (Sub Sector consumer goods) in BEI 2016 – 2019)

Based on the data, the average prices of manufacture company stock pricing has been fluctuated in years by years, the average stocks pricing in 2016 is around Rp. 6084 increased by 20.4 percent in 2017 to 7325. In 2018 the average share price of the company decreased by 5.2 percent to 6942, It fell by 4.4 percent to 6652 in 2019. The company's goal of maximizing share prices was foiled by the drop in share prices.

The trend of investing in manufacturing companies of the consumer goods industry sub-sector in Indonesia is still an appealing for investors, which are expected to provide long term profits. Indonesia's economic conditions experienced a slowdown which can be seen from the low purchasing power of the people based on a survey conducted by Bank Indonesia regarding the Consumer Confidence Index which decreased in mid-2019. The survey results indicate that the public is not too confident about the condition of the Indonesian economy. There are several factors that caused the slowdown in the Fast Moving Consumer Goods/FMCG sector. Competition between local and imported company product and decrease public purchasing power, market switching in consumer choice from FMCG products to non-FMCG products.

According to (Brigham, 2013), the price to book value (PBV) ratio, which is a comparison of stock prices and book values per share, can be used to determine the value of a company.

The result of a comparison between the stock market price and the book value of shares is the PBV. According to Husan and Satria (2019), the firm's worth is determined by the price that potential purchasers or investors are willing to pay when the company is sold. According to Keown et al. (2015: 470), the market value of the debt securities and corporate equity in circulation determines the company's value. Several aspects can influence the company's value, including profitability, liquidity, sales growth, and capital structure. ROA (Return On Asset), PBV (price to book value), ROE (Return On Equity), DER (Debt to Equity Ratio), Kurs, Inflasi dan Suku Bunga (Patar, dkk., 2014). Free Cash Flow, Profitabilitas, Firm Size Dan Leverage (Astuti dan Khuzaini, 2019).

These research taking variables of Free Cash Flow, Leverage dan Profitability to discover the effect of these variables on stock pricing, Astuti and Khuzaini (2019) Free Cash Flow has an effect on investors' perceptions of company growth. The greater the value of free cash flow, the company is able to provide optimal profits, Free cash flow can affect stock prices, meaning that if free cash flow will be paid as dividends to shareholders, the share price will increase and will generate greater benefits through the sale of shares.

Jensen and Meckling (1976) argued that free cash flow should be distributed as dividends. cash is distributed as dividends, it will be a positive signal for investors, and affecting the company's shares demand and also stock price. However, usually the company prefers to reinvest the cash in other projects to generate profit.

Diansyah (2020) found that free cash flow has a significant positive effect on stock prices, this means that free cash flow can increase stock prices. The difference in the results of the research proposed by Astuti and Khuzaini (2019) is that free cash flow has a but not significant effect on stock prices and (Zahari, et al. 2019) found that free cash flow has no significant effect on stock prices.

Companies that are relatively large tend to use large external funds because the funds needed are increasing along with the company's growth. Leverage shows the proportion of the use of debt to finance company investments. Leverage is one aspect that is assessed in measuring stock prices. The higher the debt, the greater the income used to pay debt and interest expenses. Increased leverage will also motivate management to have greater responsibility to shareholders and especially to third parties who lend funds (Sadewa and Yasa, 2016).

Leverage reflects the company's ability to meet its financial obligations both in the short and long term and can also measure how much the company is financed by debt (Kasmir, 2016:157). The leverage ratio in this study is proxied by the Debt to Equity Ratio (DER). This ratio describes the level of risk of the company in fulfilling its debt obligations by using its own capital. DER also reflects the comparison between the use of debt and the company's own capital. The reason for using DER in this study is due to the consideration of financial risk due to the use of high debt that can influence investors in choosing stocks.

The higher the risk of using more debt, the lower the stock price (Brigham and Houston, 2013: 140). This means that DER has a negative effect on the company's stock price. Research conducted by Firdausi, et al. (2020) found that DER had a significant negative effect on stock prices. However, Astuti and Khuzaini (2019) found that DER had no significant effect on stock prices. While Zaki, et al. (2017) found that there was no effect of DER on stock prices. Putranto and Ari (2018) found different things, namely DER has a significant positive effect on stock prices. The use of debt in the company's funding activities not only has a good impact on the company. If the company does not pay attention to the proportion of leverage, it will cause a decrease in profitability because the use of debt causes a fixed interest expense.

Leverage in this study is proxied by debt to equity ratio (DER) because it refers to research conducted by (Suprpto&Enjeliana, 2021) which states that leverage has a negative effect on company profitability, because a high level of leverage will have a high risk which is characterized by a higher cost of debt. This large debt causes the profitability of the company concerned to be low because the company's attention is shifted from increasing productivity to the need to generate cash flow to pay off their debts. Previous research by Krishna and Phani (2018) shows that leverage has a significant negative effect on profitability. This research is supported by Onyenwe and Ivie (2017), Hong Bui (2017), also find that leverage has a negative and significant effect on company profitability.

Profitability is one of the capital besides the use of debt to maintain the sustainability of a company. The size of the company's profitability can have a direct impact because it affects investor confidence in investing their funds. Profitability is an attractive thing in the eyes of investors. Companies with high profitability will be in demand by investors. Signal theory emphasizes the importance of information or notifications issued by companies to investment decisions of parties outside the company. Information is the most important element for investors and business people because information essentially presents information, notes, or pictures in the past or present, as well as information that is rational opinion/opinion circulating in the market that can affect price changes (Tandelilin, 2017). :219). Based on the signal theory, an increase in profitability causes an increase in demand for shares by investors, high profits are an indication that a company is able to survive in competition and generate profits.

According to Kasmir (2016: 196) profitability shows the company's ability to seek profit, providing a measure of the level of effectiveness of a company's management. This is indicated by the existence of profits generated from sales and investment income and shows the efficiency of the company. Several studies have shown that financial ratios are proven to play a role in stock price assessments. There are several measuring tools used to measure the level of profitability, namely Return on Assets (ROA), Return on Equity (ROE), Profit Margin and Earning per Share (EPS). Profitability has an important meaning for the company because it is one of the basis for assessing the condition of a company. The level of profitability describes the company's performance as seen from the company's ability to generate profits. The company's ability to earn profits shows whether the company has good prospects or not in the future. Profitability in this study is proxied by return on assets (ROA) because it can show how the company's performance is seen from the use of all assets owned by the company in generating profits.

This research was conducted on manufacturing companies in the consumer goods industry sector on the Indonesia Stock Exchange (IDX) in 2016-2019. This sector was chosen because it produces basic needs that are most needed by the community in line with the increasing population growth in Indonesia. The consumer goods industry sector consists of 5 sub-sectors, namely, the food and beverage sub-sector, the cigarette sub-sector, the pharmaceutical sub-sector, the cosmetics and household goods sub-sector, and the household appliances sub-sector. The consumer goods industry sector provides products that are the primary goods of society, so that investment in the consumer goods industry sector can be regarded as a promising investment. This is because the demand for consumer goods industry products will tend to be stable which has an impact on the company's ability to generate profits. Investors can see the relationship between risk and the expected return on invested capital. Stocks are one of the capital market instruments that always experience price changes. The

stock price is said to be cheap, expensive or reasonable, it can be known by looking at the company's fundamental condition. The optimal profits. Analyzing financial performance reports.

Based on previous studies of profitability, free cash flow, leverage and stock prices, it is known that there are still differences in the results of several previous studies regarding the relationship between free cash flow and leverage with stock prices. The difference in these results is the basis for researchers to use profitability as a mediating variable. Research with profitability as a mediating variable, especially in manufacturing companies in the consumer goods industry sub-sector, has also not been widely carried out, a reason for researchers to be able to conduct further research with the title on research on the effect of free cash flow and leverage on stock prices through profitability as a mediating variable in companies manufacturing sector of the consumer goods industry in 2016-2019 which is listed on the Indonesia Stock Exchange.

II. LITERATURE REVIEW AND HYPOTHESIS DEVELOPMENT

Free cash flow is the value/balance of cash flows available to be paid to shareholders (investors) and debt owners (creditors), reserves that must be established in accordance with applicable accounting regulations/policies, and dividends to owners. The company's free cash flow is essentially the total cash in flow balance from operational activities minus operating expenses including the cost of depreciation of assets used in operational activities (Brigham and Houston, 2013:109)

Free company cash flow that can be distributed to creditors or shareholders is not required for working capital or investment in assets usually creates a conflict of interest between managers and shareholders. Jensen (1986) suggests that free cash flow should be distributed as dividends. When the cash is distributed as dividends, it will be a positive signal for investors. So that the signal will affect the demand for the company's shares, which in turn will affect the stock price. According to Tantri and Yusbardini (2021) concluded that free cash flow has a significant and positive influence on shareholder value, the higher free cash flow will indicate higher company performance and an increase in cash in the future so that it will add value to the company. Investors who can be seen from the higher returns from stock prices, dividends or retained earnings for investment activities in the future. Stefany (2021) reveals that if free cash flow has high yields, the higher the company's stock price and the higher the company's performance will make an investor interested in investing in the company.

Diansyah (2020) in his research found that free cash flow had a positive and significant effect on stock prices. This finding is supported by research by Oktaryani, et al (2016), Tantri and Yusbardini (2021). Based on the findings of previous research, the following hypothesis can be formulated.

H1: free cash flow has a positive and significant effect on stock prices.

Previous research Firdausi, et al. (2020) found that leverage has a significant negative effect on stock prices. This research is supported by the research of Oktaryani, et al (2016). Based on the findings of previous research, the following hypothesis can be formulated.

H2: leverage has a negative and significant effect on stock prices.

Free cash flow shows the cash flow generated by the company in a certain period after payment of operating and financing costs by the company. Cash flows reflect profits or returns to owners of capital including debt to equity. Free cash flow represents cash remaining from business operational activities that can be used for dividend payments, expansion, or debt repayment (Komarudin and Naufal, 2019).

The residual proceeds from the cash issued for the company's operating expenses and investment needs are used as a determinant of the value of the company's shares and are the rights obtained by investors and company creditors. The use of free cash flow depends on the decisions of investors in the General Meeting of Shareholders (GMS). The use of free cash flow as an additional investment aims to improve the company's performance, so that it can increase the company's profitability in the future. Ali et al. (2018) in his research found that free cash flow had a positive and significant effect on profitability.

This finding is supported by Usman et al. (2017); Ahmed et al. (2018) and Hau (2017). Based on the findings of previous research, the following hypothesis can be formulated.

H3 : free cash flow has a positive and significant effect on profitability

Leverage is a company that uses capital to increase shareholder profit through fixed costs. High leverage will carry a high risk, this is characterized by a higher cost of debt which causes lower company profitability (Suprpto & Enjeliana, 2021).

Theoretically the effect of leverage emphasizes the important role of debt financing for the company and shows the percentage of company assets supported by debt financing. Funds originating from debt have a cost of capital in the form of interest costs. The greater the use of debt in the Pecking Order Theory, indicates that the greater the costs that must be borne by the company to fulfill its obligations so that it can reduce the profitability of the company (Arifin, et al., 2019).

Previous research by Krishna and Phani (2018) shows that leverage has a significant negative effect on profitability. This research is supported by Onyenwe and Ivie (2017); Hong (2017); Ratnasari and Budiyo (2016); Suprpto & Enjeliana (2021). Based on the findings of previous research, the following hypothesis can be formulated.

H4: leverage has a negative and significant effect on profitability

Profitability shows the company's ability to seek profit or profit within a certain period. The profitability ratio used shows the company's return or profit generated from the company's assets used to run the company. Sapudin, (2019) found that profitability has a positive and significant effect on stock prices, companies that have high profitability, the company's stock price will rise, and vice versa for companies that have low profitability, the company's stock price will decrease. High corporate profitability symbolizes good financial performance, can open up good investment opportunities, and cost-effective management.

Muhammad & Rahim, (2019) showed that there is a positive and significant influence between ROA on stock prices, this indicates that the greater the company's ability to earn profits by using its assets, the higher the company's stock price. Profit (profit) is proven to be able to increase the attractiveness of investors to invest in the company so that it can affect the increasing share price.

According to Manopo (2015) an increase in the ROA ratio is generally followed by an increase in stock prices. Based on signaling theory, the value of ROA can provide a positive signal for investors. The higher the ROA, the better the company's performance in managing its capital to generate profits for shareholders. This shows that the company is able to effectively and efficiently use capital from shareholders in obtaining profits. The increase in the company's net profit will increase the ROE values so that it will attract investors to buy the shares, which in turn will increase the share price in the company.

Previous research conducted by Manopo (2015) stated that profitability had a significant positive effect on stock prices. This research is supported by Sharif et., al (2015); Setyorini, et al. (2016); Muhammad & Rahim, (2019); and Lopian and Sayu (2018).

H5: profitability has a positive and significant effect on stock prices.

Profitability is the company's ability to generate profits which are considered to be a signal for the company to attract investors to invest their capital. Companies with a high level of profitability will increase the influence of free cash flow on stock prices (Tantri and Yusbardini, 2021).

Free cash flow is a company's cash flow that can be distributed to creditors or shareholders that is not used for working capital or investment in fixed assets (Evendy and Deannes, 2015). In addition, free cash flow can increase stock prices that take investment opportunities, but this is not the case for companies that do not take the opportunity to invest (Hau, 2017).

According to Ali et al., (2017) in their research states that the positive free cash flow owned by the company shows good performance because it has the opportunity to earn profits. Meanwhile, companies that do not have free cash flow or have negative free cash flows require loan funds from outside the company to fulfill their operations. The findings of Hardiansyah (2014) in his research found that free cash flow had a positive and significant effect on stock prices. And the findings. Ali et al. (2018) states that free cash flow has a positive and significant effect on profitability. Based on the theoretical and empirical studies, the hypothesis can be formulated as follows.

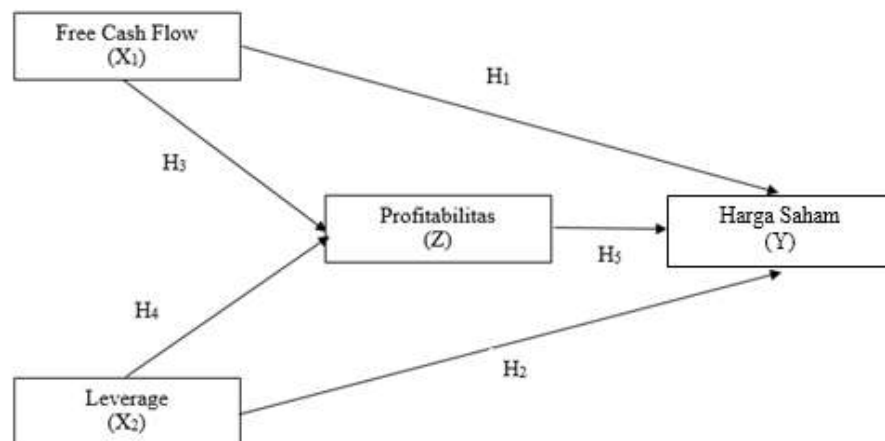
H6: profitability is able to mediate free cash flow on stock prices.

Profitability which describes the company's ability to earn profits certainly has an important meaning for the company because it is one of the bases for assessing the condition of a company. The level of profitability describes the company's performance as seen from the company's ability to generate profits. The company's ability to earn this profit shows whether the company has good prospects or not in the future (Putra and Badjra, 2015).

Leverage reflects the company's ability to obtain and increase profits by using debt (Avistasari et al., 2016). Companies use debt to increase capital with the aim of increasing profits, but the effectiveness of using debt to increase profitability varies between companies depending on the company's management ability to manage the debt (Chen et al., 2019). Leverage shows the ratio between the amount of debt and the amount of equity which is better known as the DER ratio. Companies in general can increase profitability which then raises its share price thereby increasing the welfare of shareholders and building greater growth potential.

A high DER level indicates that a larger company is financed by debt. If the debt is higher than the capital owned by the company, it can affect revenue or even result in losses for the company. This is in accordance with the results of research conducted by (Onyenwe and Ivie, 2017) which states that there is a significant negative effect between DER on profitability. As well as the results of research from (Lapian and Sayu, 2018) which states that profitability has a significant positive effect on stock prices. Lailia & Suhermin (2017) reveal that profitability has a positive and significant effect on stock prices. Based on the positive relationship obtained in previous studies, it can be estimated that profitability will be able to mediate the effect of leverage on stock prices as measured by ROA. Then the hypothesis can be formulated as follows:

H7: profitability is able to mediate the effect of leverage on stock prices.



Picture 2. Conceptual Framework

III. METHODS

This research design uses a quantitative approach in the form of associative aims to determine the relationship between two or more variables, and can explain, understand, and predict the level of dependence between variables. The objects examined in this study are stock prices, free cash flow, leverage, and profitability.

The scope of this research includes research locations, namely manufacturing companies in the consumer goods industry sector on the Indonesia Stock Exchange (IDX) in 2016-2019. The scope of this study also examines the effect of free cash flow and leverage on stock prices and the role of profitability in mediating free cash flow and leverage on stock prices. Therefore, in this study, it is limited to the variables identified that can affect stock prices.

The target population of this study is manufacturing companies in the consumer goods industry sector listed on the Indonesia Stock Exchange which publish annual financial reports in a row in the 2016-2019 period so that a total population of 55 companies is obtained. Based on data obtained from www.idx.co.id, the total population and samples of manufacturing companies in the consumer goods industry sector in 2016-2019 are presented in the form of Table 1 of the population and research samples as follows.

Tabel 1 Jumlah Populasi dan Sampel Penelitian

Consumer Goods Industry Sector Companies listed on the Indonesia Stock Exchange for the period 2016-2019	55
Companies that are not listed in a row during period of 2016-2019	(12)
Companies that do not provide sustainability reports and annual reports in a row during the period 2016-2019	(2)
Jumlah sampel	41

Sumber: www.idx.co.id, 2021

Based on Table 4.1 the number of samples used were 41 companies. This study uses time series data which was carried out for 4 years so that the total sample size was 164, obtained from the number of n times the year (41 x 4).

Data analysis techniques in this study are descriptive data analysis and path analysis.

IV. RESULTS AND DISCUSSION

Table 2 Descriptive Data Statistic

Variabel	Min	Max	Mean	Std. Deviation
Free Cash Flow (FCF)	-345,00	282,00	13,1951	44,31024
Leverage (DER)	-213,00	1140,00	110,9573	152,92692
Profitability (ROA)	-110,00	137,00	8,2866	20,05262
Harga Saham	50,00	83800,00	5992,7988	13890,51448

Source :Data Analysed, 2021

Table 2 shows an overview of the descriptive statistics for each variable. The following is a description of descriptive statistics:

- 1) The free cash flow (FCF) variable has a minimum value of -345.00, a maximum value of 282.00 and a mean value of 13.1951 with a standard deviation of 44.31024. This shows that the average free cash flow of manufacturing companies in the consumer goods industry sector in Indonesia is 1320 percent. Variabel leverage yang diprosikan dengan rasio hutang terhadap ekuitas atau *debt to equity ratio* (DER) memiliki nilai *minimum* sebesar -213,00 nilai *maximum* sebesar 1140,00 dan nilai *mean* sebesar 110,9573 dengan *standart deviation* sebesar 152,92692. Hal ini menunjukkan bahwa rata-rata total hutang terhadap ekuitas perusahaan manufaktur sektor industri barang konsumsi di Indonesia yaitu 11096 persen.
- 2) The profitability variable as proxied by return on assets (ROA) with a minimum value of -110.00, a maximum value of 137.00 and a mean value of 8.2866 with a standard deviation of 20.05262. This shows that the average ROA of manufacturing companies in the consumer goods industry sector in Indonesia is 829 percent.
- 3) The stock price variable used from the average closing price per year has a minimum value of 50.00, a maximum value of 83800.00 and a mean value of 4992.7988 with a standard deviation of 13890.51448. This shows that the average share price of manufacturing companies in the consumer goods industry sector in Indonesia is 499279 percent.
- 4) The results of the partial test of the structural model I show that the t value of the free cash flow variable is 2.488, leverage is -0.674 with a significance value (FCF) of 0.014 and (DER) 0.501. These results indicate that free cash flow has a significant positive effect on profitability (ROA) and leverage has no significant effect.

Table 3 Partial test and Structural model I

Coefficients ^a							
Model				t	Sig.		
		B	Std. Error			Beta	Tolerance
1	(Constant)	7.894	1.942	4.065	<,001		

Free Cash Flow	.088	.035	.193	2.488	.014	.989	1.011
Leverage	-.007	.010	-.052	-.674	.501	.989	1.011

Source: Data Analysed 2021

The resultsofthepartialtestofstructural model II showthatthe t valueofthefreecashflowvariableis 0.240, leverageis 0.853, profitability (ROA) is 2.387. The significancevaluewhichshows a valuelessthan 0.05 isthesignificancevalueofprofitability (ROA) whichis 0.018. Theseresultsindicatethatpartiallyprofitability (ROA) has a significantpositiveeffectonstockprices

Table3 Partial Test and Structural Model II

Model		Coefficients ^a				Collinearity Statistics	
		Unstandardized Coefficients	Standardized Coefficients	t	Sig.	Tolerance	VIF
1	(Constant)	4113.313	1404.677		2.928	.004	
	Free Cash Flow	5.926	24.702	.019	.240	.811	.952
	Leverage	6.025	7.064	.066	.853	.395	.977
	Profitabilitas (ROA)	133.513	55.936	.193	2.387	.018	.906

Source: Data Analysed2021

Table 3 showsthatthedirecteffectof FCF onStockPrice (0.019) issmallerthantheindirecteffectthrough ROA (0.037) with a total effectof 0.056 whilethedirecteffectof DER onStockPrice (0.066) isgreaterthantheindirecteffectthrough ROA (-0.010) with a total effectof 0.056. The significancevalueoftheeffectofprofitability (ROA) onstockpricesis 0.018. Sothatprofitability (ROA) has a significantpositiveeffectonstockprices.

Table4 DirectPath, IndirectPath and Total Path

Jenis Pengaruh	Koefisien	Signifikansi
Direct Path		
FCF →Stock Pricing	0,019	0,811
DER →Stock Pricing	0,066	0,853
ROA →Stock Pricing	0,193	0,018
FCF → ROA	0,193	0,014
DER →ROA	-0,052	0,501
Indirect Path		
FCF →ROA →Stock Pricing	$0,193 \times 0,193 = 0,037$	
DER →ROA →Stock Pricing	$0,193 \times (-0,052) = (-0,010)$	
Total Path		
(FCF →Stock Pricing) + FCF →ROA →Stock Pricing	$0,019 + 0,037 = 0,056$	
(DER →Stock Pricing) + DER →ROA →Stock Pricing	$0,066 + (-0,010) = 0,056$	

Source :Data Analysed 2021

Tabel 5 Sobel Test

	Mediating Variable ROA	
	Free Cash Flow FCF	Leverage DER
a	0,088	-0,007
b	133,513	133,513
Sa	0,035	0,010
Sb	55,936	55,936
Z (sobel)	1,87	-0,62
Keterangan	TidakMemediasi	TidakMemediasi

Source: Data Analysed 2021

Table 5 shows that the Sobel value is less than 1.96 so the analysis results show that profitability (ROA) is not able to mediate the effect of free cash flow (FCF) and leverage (DER) on stock prices.

The Effect of Free Cash Flow on Stock Prices Harga

The results showed that free cash flow had no significant effect on stock prices. It means that the higher the value of free cash flow does not significantly affect the increase in stock prices. This can be because the company has not been able to maximize the excess cash available in the company which is used to maximize the prosperity of shareholders. A high free cash flow value is not necessarily used as a dividend payment.

According to Brigham and Houston (2013:109) that free cash flow is free cash flow that is actually available to be paid to shareholders and debt owners, after the company has placed all of its investment in fixed assets, new products and working capital that will be needed to maintain ongoing operations. Free cash flow paid as dividends for investors will provide greater benefits through the sale of shares. Stock prices are more influenced by external factors of the company. This can be seen in the effect of free cash flow on the stock prices of manufacturing companies in the consumer goods industry sub-sector listed on the Indonesia Stock Exchange (IDX).

This could be because the consumer goods industry sub-sector companies take advantage of free cash flow to maintain capital adequacy so that at any time the company has profitable investment opportunities, the company can use the funds available within the company. However, this can lead to conflict between management and shareholders. This is because managers as agents prioritize personal interests, whereas shareholders want free cash flow to be distributed as dividends. This confirms that changes in the free cash flow of companies in the consumer goods industry sub-sector in 2016-2019 have no effect on stock prices.

The results of this study are supported by research conducted by Proverbs & Andrian, (2017) showing that free cash flow has no effect on stock prices and the findings of this study are not in line with the results of previous studies conducted by Tantri and Yusbardini (2021) and Ali et al. (2018) which states that the use of free cash flow as an additional investment aims to improve the company's performance, the higher the free cash flow, the higher the company's performance and an increase in cash in the future so that it will add value to investors, which can be seen from higher returns than stock prices.

The Effect of Leverage on Stock Prices

The results show that leverage does not have a significant effect on stock prices in manufacturing companies in the consumer goods industry sub-sector. This means that the lower the value of leverage, the higher the stock price, and vice versa, this result explains that the higher the level of risk in fulfilling the company's obligations, namely debt is not affected by changes in stock prices.

Leverage does not have a significant effect on stock prices because manufacturing companies in the consumer goods industry sub-sector use more debt funds that are not used effectively. If the higher the value of leverage, the smaller the amount of owner's capital used as collateral for debt, which will result in a higher risk of the company in fulfilling its obligations. The results of this study are in accordance with the theory according to Hery (2016: 78) that leverage is used to measure the proportion of debt to capital. If the higher the leverage value, the smaller the amount of owner's capital used as debt collateral and the higher the debt will result in the higher risk of the company in fulfilling its obligations, this can result in a decrease in stock prices.

According to Kasmir, (2016:151) leverage is a ratio used to measure the extent to which company assets are financed by debt. This means how much debt burden is borne by the company compared to its assets. In a broad sense it is said that the leverage ratio is used to measure a company's ability to pay all of its obligations, both short-term and long-term if the company is dissolved (liquidated). This indicates that even though manufacturing companies in the consumer goods industry sub-sector have high levels of debt, the company will still pay some of its cash to shareholders. This could be due to the company's permanent policies, one of which is to distribute dividends to shareholders. This confirms that changes in the leverage of manufacturing companies in the consumer goods industry sub-sector in 2016-2019 have no effect on stock prices.

The results of this study are in accordance with research conducted by Zaki, et al. (2017) show that leverage has no significant effect on stock prices. However, the results of this study are not in accordance with the research conducted by Suprpto & Enjeliana, (2021) and Firdausi, et al. (2020) revealed that high leverage will carry higher risk, this is characterized by higher debt costs which lead to lower company profitability.

The Effect of Free Cash Flow on Profitability

The results showed that free cash flow had a significant positive effect on profitability. Free cash flow had a positive effect on profitability because the manager's remaining cash flow was not distributed to shareholders as dividends. The rest of the company's cash by managers is used to invest in the capital structure or others, thus causing the company's performance to increase because of the addition of capital to the capital structure resulting in

new innovations in the products it sells.

This study supports Jensen's theory (1986) explaining the use of free cash flow, which is said to have been used in accordance with the interests of the owner, namely when the company can distribute free cash flow to fund projects with positive NPV so as to produce high profitability and indicate the better the company's performance in generating net income. The results of this study are in line with research conducted by Herliana (2016) and Syamsudin, et al. (2019) showing that free cash flow is used in the capital structure or others, causing the company's financial performance to increase because of additional capital in the capital structure resulting in innovation. new to the products it sells. and according to research conducted by Kamran et al. (2017); Ali et al. (2018) Usman et al. (2017); Ahmed et al. (2018) and Hau (2017) show that free cash flow has a significant positive effect on profitability.

The Effect of Leverage on Profitability

The results showed that leverage had no effect on profitability. The no effect of leverage on profitability means that the higher the use of debt in the consumer goods industry does not have a significant effect on increasing profitability. The results of this study are not in accordance with the theory which states that companies with very high return on investment use relatively small amounts of debt. The high rate of return allows the company to do most of its funding through internally generated funds. Pecking order theory states that profitable companies prefer internal funding compared to external funding (Brigham and Houston, 2013: 189). The greater the costs that must be borne by the company to fulfill its obligations so that it can reduce the profitability of the company (Arifin, et al, 2019).

Leverage has no effect on profitability, which is not in line with the results of previous studies conducted by Suprpto & Enjeliana (2021) and Krishna & Phani (2018) which stated that companies with high leverage will carry high risks characterized by higher debt costs, resulting in higher leverage. use of capital which has an impact on decreasing profitability. There is no effect of leverage on profitability because consumer goods industry companies with a high proportion of leverage are not the main factors that can affect the company's profitability. The results of the study are not in accordance with the research conducted by Onyenwe and Ivie (2017); Hong (2017); Mahardika (2016) found that leverage has a significant negative effect on profitability, but the results of this study are in line with research by Tarigan & Sudjiman (2021) which shows that leverage has no effect on profitability.

The Effect of Profitability on Stock Prices

The results showed that profitability as measured by profitability had a significant positive effect on stock prices. This means that the higher the profitability, the higher the company's stock price. The higher the profitability, it means that the company's performance in managing its capital asset to generate profits for shareholders is getting better. This is in accordance with Signaling Theory if the company's profitability is high, it shows that the company is able to manage its assets effectively and efficiently from the use of company capital so that the use of assets is greater than the total assets used by the company, this gives a positive signal to the company through an increase in prices. company stock. The results of this study support research conducted by Muhammad & Rahim, (2019) showing that there is a positive and significant influence between profitability on stock prices, this indicates that the greater the company's ability to earn profits by using its assets, the higher the company's stock price. the. According to Kasmir, (2016: 196) profitability is a ratio to see the company's ability to seek profit. This ratio also provides a measure of the effectiveness of a company's management. The profitability ratios show the company's effectiveness in generating profit levels with a series of asset management owned by the company, so that profitability is able to influence investors' perception of the company regarding the company's prospects in the future because with a high level of profitability, the higher the investor's interest in the company's stock price. Thus profitability has an influence on stock prices. The results of this study support the research conducted by Sapudin (2019); Muhammad & Rahim, (2019); and Manopo (2015) found that profitability had a significant positive effect on stock prices. The higher the profitability, the better the company's performance in managing its capital to generate profits for shareholders.

The Role of Profitability in Mediating the Effect of Free Cash Flow on Stock Prices

The results of this study indicate that profitability is not able to mediate the effect of free cash flow on stock prices. Profitability is not able to mediate the effect of free cash flow on stock prices, meaning that the increase in stock prices cannot be influenced by high free cash flow in companies that have high profitability. High profitability indicates an ineffective and inefficient free cash flow in the company so that it can generate a positive signal for investors and increase stock prices. However, the profitability of manufacturing companies in the consumer goods industry sub-sector on the Indonesia Stock Exchange in the 2016-2019 period has not been able to mediate the effect of free cash flow on stock prices. The decision to use free cash flow in the consumer goods industry is not influenced by the increase in the company's net profit and is not influenced by the involvement of the agent (manager) in the use of free cash flow in the company, so that free cash flow still has no effect on stock prices through profitability as mediation.

The Role of Profitability in Mediating the Effect of Leverage on Stock Prices

The results showed that profitability was not able to mediate the effect of leverage on stock prices. Profitability is not able to mediate the effect of leverage on stock prices, meaning that the effect of leverage on the company's stock price cannot be increased by the high profitability of the company. Leverage will have a stronger influence if the company obtains good profitability, but in manufacturing companies in the consumer goods industry sector in the 2016 – 2019 period this profitability has not been able to mediate the effect of leverage on stock prices.

Leverage has no effect on stock prices allegedly because certain investors want high return prospects, but they are reluctant to face risk, because these investors are more interested in stock that do not bear too much risk from high debt risk, so profitability has not been able to mediate the effect of leverage on stock prices in manufacturing companies in the consumer goods industry sector in the 2016-2019 period.

V. CONCLUSION

Based on the results of the analysis and discussion in this study, it can be concluded as follows: Free cash flow has no effect on stock prices. Leverage has no effect on stock prices. Free cash flow has a significant positive effect on profitability. Leverage has no effect on profitability. Profitability has a significant positive effect on stock prices. Profitability is not able to mediate the effect of free cash flow on stock prices. Profitability is not able to mediate leverage on stock prices. Based on the discussion of the research results and the conclusions drawn, suggestions can be made for companies, namely manufacturing companies in the consumer goods industry sector on the Indonesia Stock Exchange, it is recommended that they consider the proper use of debt in companies. Management is expected to determine the proportion of debt in accordance with the company's ability. Further research is suggested to examine the role of profitability in mediating free cash flow and leverage on stock prices in a wider sample of companies. The limitation of this research sample is only in manufacturing companies in the consumer goods industry sector so that it has not been able to fully represent the research on manufacturing companies. Further researchers are advised to add other variables such as firm size, sales growth (growth) and other variables that are more influential on stock prices with profitability as a mediating variable so that they can expand the scope of research and can obtain comparisons of different research results.

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